## Consolidated Financial Results for The First Quarter Ended 31 March 2020

In USD million, unless otherwise stated	Q1'20	Q4'19	QoQ	Q1'19	YoY
Revenue	1,777	1,838	(3.3%)	2,031	(12.5%)
EBITDA1	555	602	(7.8%)	663	(16.3%)
EBITDA margin, %	31.2%	32.8%	(1.6 ppts)	32.6%	(1.4 ppts)
Profit from operations	425	477	(10.9%)	555	(23.4%)
Operating margin, %	23.9%	26.0%	(2.1 ppts)	27.3%	(3.4 ppts)
Free cash flow2	54	101	(46.5%)	389	(86.1%)
Net profit	72	374	(80.7%)	428	(83.2%)

## SUMMARY OF KEY PRODUCTION, SALES VOLUMES

Production, thousands of tonnes	Q1 2020	Q4 2019	QoQ	Q1 2019	YoY
Crude Steel (Russian Steel)	2,850	2,714	5.0%	3,044	-6.4%
Hot metal (Russian Steel)	2,410	2,361	2.1%	2,363	2.0%

Sales volumes, thousands of tonnes	Q1 2020	Q4 2019	QoQ	Q1 2019	YoY
Coking coal concentrate*	951	1,331	-28.5%	1,031	-7.8%
Iron ore pellets	2,967	2,810	5.6%	2,832	4.8%
Iron ore concentrate	1,469	1,595	-7.9%	1,301	12.9%
Total steel products (Consolidated)	2,749	2,651	3.7%	2,832	-2.9%

Total steel products (Russian Steel)	2,759	2,663	3.6%	2,843	-3.0%

## Severstal's Consolidated Sales (Net of Intercompany Sales)

Sales volumes, thousands of tonnes	Q1 2020	Q4 2019	QoQ	Q1 2019	YoY
Coal:	387	435	-11.0%	532	-27.3%
Coking coal concentrate	65	77	-15.6%	157	-58.6%
Steam coal	322	358	-10.1%	375	-14.1%
Iron ore:	1,661	2,175	-23.6%	1,656	0.3%
Iron ore pellets	1,527	1,825	-16.3%	1,302	17.3%
Iron ore concentrate	134	350	-61.7%	354	-62.1%
Semi-finished products	192	208	-7.7%	121	58.7%
Rolled products:	2,170	2,016	7.6%	2,311	-6.1%
Hot-rolled coil	1,197	1,072	11.7%	1,102	8.6%
Hot-rolled plate	252	255	-1.2%	233	8.2%
Cold-rolled coil	210	234	-10.3%	275	-23.6%
Galvanised and metallic coated coil	219	205	6.8%	237	-7.6%
Colour coated coil	98	83	18.1%	102	-3.9%
Long products	194	167	16.2%	362	-46.4%
Downstream products:	387	427	-9.4%	400	-3.3%
Metalware products	146	150	-2.7%	126	15.9%
Large diameter pipes	19	80	-76.3%	97	-80.4%
Other tubes, pipes, formed shapes	222	197	12.7%	177	25.4%